

# KEMPER VALVE & FITTINGS CORPORATION

November 20<sup>th</sup>, 2013

**Attention:** Purchasing  
**Subject:** Price Increase on **Distribution Product Lines**, NOT Flowline

Dear Valued Customer:

Effective **January 1<sup>st</sup>, 2014** the following product lines will have price increases. These increases will be an average increase over our previous price lists:

Product Line	New Price List	Price Increase (Avg)
Oilfield Hammer Unions + Parts	U-0114	+4%
Hammerseal & Seal-O-Grip Tank Unions + Parts	OW-0114	+4%
Non-Freeze Tank Valves + Parts	OW-0114	+4%
Code Silver Swivel Joints + Parts	CS-0114	+4%
Industrial Unions	IN-0114	+4%

Kemper has not had a price increase since July 2008. For five years we have absorbed rising costs in raw material, labor, insurance, shipping and other aspects of our manufacturing process.

Our Flowline product line (Price List F-0107) will not change at this time.

**Orders placed between now and January 1<sup>st</sup>, 2014 and scheduled for shipment by January 31<sup>st</sup>, 2014** will be at current prices. Orders placed before January 1<sup>st</sup>, 2014 and scheduled for shipment **after** January 31<sup>st</sup>, 2014 **will be at the new prices.**

All of us at Kemper Valve & Fitting Corp. extend our appreciation for your continued support through the purchase of our products. If you have any questions please do not hesitate to contact us.

Sincerely,

  
Perry Trahan  
National Sales Manager